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# UNILEVER N.V. ANNUAL ACCOUNTS 1986 AND FURTHER INFORMATION

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#### Introduction

This booklet contains the Unilever N.V. Annual Accounts for 1986, the Auditors' Report thereon, further statutory information (including where necessary a reference to the Chesebrough-Pond's Inc. Consolidated Financial Statements), and the company balance sheet of Unilever PLC. The Unilever N.V. Annual Accounts comprise the company accounts on the historical cost basis of Unilever N.V., and the consolidated accounts on the historical cost basis of the N.V. Group, the PLC Group and the combined N.V. and PLC Groups, together with supplementary current cost information on the combined N.V. and PLC Groups. Currency figures in the Unilever N.V. Annual Accounts are expressed in guilders, except where stated otherwise.

This booklet is an English translation of the original Dutch publication. There is also an English version issued by PLC with currency figures expressed in pounds sterling and containing the Unilever PLC Annual Accounts for 1986 together with the Auditors' Report thereon; it is identical with this booklet except for the difference in currency and for certain details which are required only in the United Kingdom or in the Netherlands and which are therefore not included in the N.V. or PLC versions respectively.

The Unilever N.V. Directors' Report for 1986, with figures expressed in guilders, is contained in a separate booklet entitled 'Unilever in 1986, Annual Report and Salient Figures' which is available in Dutch and in an English translation. In addition there is an English version with figures translated into US dollars, as well as an English version issued by Unilever PLC with figures in pounds sterling.

The documents 'Unilever in 1986, Annual Report and Salient Figures' and 'Unilever in 1986, Annual Accounts' in the Dutch language, with figures expressed in guilders, together where necessary with the Chesebrough-Pond's Inc. Consolidated Financial Statements for 1986, comprise the full Annual Report and Accounts and further statutory information, drawn up in accordance with Dutch legislation.

Copies of both Unilever documents and of all other versions thereof, together with copies of the Chesebrough-Pond's Inc. Consolidated Financial Statements for 1986, can be obtained without charge on application to: Unilever N.V., External Affairs Department, PO Box 760, 3000 DK Rotterdam, or Unilever PLC, External Affairs Department, PO Box 68, Unilever House, London EC4P 4BQ.

#### Unilever

The two parent companies, Unilever N.V. and Unilever PLC, operate as nearly as practicable as a single company, have identical Boards of Directors and are linked by agreements, including an Equalisation Agreement which is designed so that the position of the shareholders of both companies is as nearly as possible the same as if they held shares in a single company. The combined affairs of N.V. and PLC are, therefore, more important to shareholders than those of the two separate companies.

Consequently, combined accounts are prepared for Unilever N.V. and Unilever PLC which comprise an aggregation of the consolidated accounts of Unilever N.V. and its group companies and the consolidated accounts of Unilever PLC and its group companies.

The Equalisation Agreement, amongst other things, provides for both companies to adopt the same principles of accountancy and requires as a general rule the dividends and other rights and benefits (including rights on liquidation) attaching to each FI. 12 nominal of ordinary capital of N.V. to be equal in value at the relevant sterling/guilder rate of exchange to those attaching to each £1 nominal of ordinary share capital of PLC as if each such unit formed part of the ordinary capital of one and the same company.

#### Companies legislation

The accounts set out on pages 2 to 39 have been prepared under the historical cost convention with the exception of pages 26 and 27, where current cost information has been presented. The accounts comply with Civil Code, Book 2 in the Netherlands and the United Kingdom Companies Act 1985.

#### **Accounting standards**

The accounts comply with Accounting Standards (SSAPs) in the United Kingdom, except for the treatment of deferred taxation as explained below, and with current Dutch accounting principles.

United Kingdom Accounting Standard SSAP 15 requires that no provision should be made for deferred taxation when it is probable, based on reasonable assumptions, that a liability will not crystallise. In this respect SSAP 15 is not in agreement with Dutch law as currently applied and, because of that and the Equalisation Agreement, full provision continues to be made for deferred taxation liabilities. The effects of this departure from SSAP 15 are shown in the notes to the accounts.

#### **OECD Guidelines**

In preparing our Report and Accounts we adhere to the disclosure recommendations of the OECD Guidelines for Multinational Enterprises.

#### Group companies

With the exception of the Chesebrough-Pond's group of companies acquired on 30th December, 1986, to which reference is made on page 5, companies included in the consolidation of N.V. (N.V. group companies) are the companies in which, directly or indirectly, N.V. holds more than half of the total issued capital and companies in which, directly or indirectly, N.V. holds half or less of the total issued capital where their consolidation is in accordance with the true and fair view required to be given by the accounts.

Companies included in the consolidation of PLC (PLC group companies) are those in which, directly or indirectly, PLC holds more than half of the equity capital and those in which, directly or indirectly, PLC is a shareholder and controls the composition of a majority of the board of directors.

The figures of all group companies are included in the consolidated accounts as at 31st December. In the 1985 accounts some group companies in Africa had prepared their annual accounts to 30th September and were included on that basis. The additional three months' turnover and profits included in the 1986 consolidated accounts as a consequence of this change are not material.

A list of principal group companies is given on pages 28 to 30.

#### Related companies

Related companies (associated companies and trade investments) are those, other than group companies, in which N.V. or PLC directly or indirectly has a shareholding, on a long-term basis, for the purpose of securing a contribution to the Group's activities.

Associated companies are related companies in respect of which N.V. or PLC is in a position to exercise significant influence. The results of associated companies included in the consolidated accounts are for periods ending not earlier than 30th June.

Trade investments are related companies other than associated companies.

A list of principal related companies is given on page 31.

#### Foreign currencies

Exchange differences arising in the accounts of individual companies from transactions denominated in foreign currencies are dealt with in the individual companies' profit and loss accounts. Those arising on trading transactions are taken to operating profit; those arising on cash, current investments and borrowings are considered similar in nature to the interest on the corresponding asset or liability and are therefore included with interest receivable or interest payable as appropriate. The amounts involved are shown in notes (5) and (6) on page 10.

In preparing the consolidated accounts of N.V. in guilders and of PLC in sterling, profit and loss accounts for the year and assets and liabilities at the year end are translated at year-end rates of exchange. The effect of exchange rate changes during the year on the assets and liabilities at the beginning of the year is recorded as a movement in profit retained.

In arriving at the combined figures in guilders or sterling, the figures for N.V. in guilders or PLC in sterling are translated at the year-end sterling/guilder exchange rate, except for the ordinary capital of N.V. or PLC, which is translated at the Equalisation Agreement rate of  $\mathfrak{L}1=FI.$  12. The effect of restating the assets and liabilities of N.V. or PLC at the beginning of the year at the year-end sterling/guilder exchange rate is described as sterling/guilder realignment and is shown as a movement in profit retained.

#### Fixed assets

No value is attributed to intangible assets. Purchased goodwill, being the difference between the price paid for new interests and the fair value of the Group's share of their net assets at the date of acquisition, is written off in the year as a movement in profit retained.

Tangible assets are stated at cost (net of capital-based grants) less depreciation. Depreciation is provided by the straight-line method at percentages of cost based on the expected average useful lives of the assets. Estimated useful lives by major class of depreciable assets are as follows, the range of lives within each class reflecting the diversity of the assets:

Freehold buildings (no depreciation on freehold land)	33-40 years
Leasehold land and buildings (or life of lease if	30744 (1.1946 - <b>*</b> 1776 (1.194)
less than 33 years)	33-40 years
Plant and equipment	5-20 years
Motor vehicles	3- 6 years
Ships	10-20 years

Attention is drawn to note (8) on page 12.

Fixed investments comprise interests in and loans to related companies and other investments held on a continuing basis.

Interests in associated companies are stated in the consolidated balance sheets at the Group's share of their net assets; the Group's share of associated companies' profits and losses is included in the consolidated profit and loss accounts; and its share of their retained profits and reserves accrued since acquisition, or since the initial investment where a company has changed from being a group company to an associated company, is included in consolidated profit retained.

Trade investments are stated at cost less amounts written off and dividends from these shareholdings are accounted for when received.

Other fixed investments, which are stated at cost less amounts written off, consist of long-term shareholdings in companies that are not group companies or related companies and long-term loans other than to group companies or related companies.

#### **Current assets**

Stocks are stated at the lower of cost and estimated net realisable value, after provisions for obsolescence. Cost is mainly average cost. It comprises direct costs and, where appropriate, a proportion of production overheads.

Debtors are stated after deducting adequate provision for doubtful debts.

Current investments are liquid funds temporarily invested and are shown at their realisable value, the difference between this and cost being taken to other interest receivable and similar income in the profit and loss accounts.

#### Provisions for liabilities and charges

Liabilities in respect of retirement and death benefits to past and present employees are provided for by payments to pension and provident funds and by making provisions for unfunded pensions. The amounts of the payments/charges are determined on an actuarial basis so that over the long term the funds and provisions will be adequate to meet the liabilities. The provisions for unfunded pensions and similar obligations represent the estimated present value of the future liability for retirement and death benefits, other than benefits provided through pension and provident funds, after taking account of future charges.

Deferred taxation, calculated at current rates of tax unless future rates have been enacted, includes:

- (a) tax liabilities arising from the accelerated depreciation of tangible assets for tax purposes;
- (b) tax liabilities relating to stock reliefs;
- (c) estimated future tax relief on the provisions for unfunded pensions:
- (d) tax on short-term and other timing differences;
- (e) provision for taxation on the revaluation of the net assets of new interests acquired.

Provision is not regarded as necessary, and is not made, for taxation which would become payable if retained profits of group companies and associated companies were distributed to the parent companies, as it is not the intention to distribute more than the dividends the tax on which is included in the accounts.

The deferred taxation provisions which would be released if SSAP 15 were applied are given for information in notes (7) and (18) on pages 11 and 20.

#### Research and development

Expenditure on research and development is charged against the profit of the year in which it is incurred.

#### Turnover

Turnover comprises sales of goods and services after deduction of discounts and sales taxes. It includes sales to related companies but does not include sales by related companies or sales between group companies.

#### Inter-group pricing for goods and services

International trade in own manufactured goods between group companies is relatively unimportant, amounting to less than 7% of sales to third parties and related companies. The preferred method for determining the transfer prices is to take the market price; where there is no market price, the two managements concerned engage in arm's length negotiations. Normally this will lead to a price fixed at ex-works cost plus an appropriate percentage for a profit mark-up. Where required the method employed is discussed and agreed with the government authorities of the countries concerned.

General services provided by central advisory departments and research laboratories are charged to group companies on the basis of fees under agreements approved where necessary by the government authorities of the countries concerned.

Where a central purchasing department buys goods for a group company for use in its production, then that company is either treated as the buyer in the contract or is given the benefit of the central purchasing department's contract price.

However, where a specialist buying service is provided directly by one unit for another, an appropriate commission is generally either included in the price or shown on the face of the relevant documents. In most of these cases the method applied is based on agreements with the taxation and other government authorities of the countries concerned.

#### Leases

Lease rental payments, which are principally in respect of operating leases, are charged to the profit and loss accounts on a straight-line basis over the lease term, or between rent reviews where these exist, except in cases where another systematic and rational basis is more appropriate.

#### **Current cost information**

The mandatory status of United Kingdom Accounting Standard SSAP 16 having been withdrawn, the opportunity has been taken to review the presentation of current cost information. The only significant changes from the presentation in earlier years, apart from a reduction of detail, are that information is given only for the Combined N.V. and PLC Groups and, in accordance with normal Netherlands practice, full provision for deferred taxation is now included. In previous years deferred taxation was provided on a SSAP 15 basis, with the effect of full provision for deferred taxation given by way of note. For further details of the accounting policies followed in preparing the current cost information see page 26.

Chesebrough-Pond's group of companies

Unilever's offer for Chesebrough-Pond's Inc. was declared unconditional on 30th December, 1986 and legal ownership of 95.4% of the company's stock vested on that date, the company thus becoming a Unilever subsidiary.

Significant parts of the Chesebrough-Pond's group are intended for early disposal and steps are actively being taken to sell them. Completion of the complex process of attributing fair values to the worldwide assets and liabilities of the remaining businesses, and of restating them in accordance with Unilever's accounting policies, would have given rise to a delay in the preparation of Unilever's group accounts disproportionate to the value of the information to shareholders. In view of the temporary nature of Unilever's control over significant parts of the Chesebrough-Pond's group, and the imprecision with which the remaining parts could be valued in the time available, it is considered that the true and fair view in the Unilever 1986 Annual Accounts is better served by not consolidating Chesebrough-Pond's Inc. and its subsidiaries.

Accordingly, the Unilever investment in Chesebrough-Pond's Inc. is included in the group accounts at cost. It is expected that, following the revaluation and restatement of the assets and liabilities of the Chesebrough-Pond's group in 1987, a substantial part of the purchase consideration will relate to intangible assets and goodwill.

A summary of the audited consolidated balance sheet of Chesebrough-Pond's Inc. and its subsidiaries as at 31st December, 1986, prepared in US dollars under United States' generally accepted accounting principles and translated into guilders at the year-end rate of exchange, appears in note (9) on page 14.

for the year ended 31st December

	nbined		Ŋ	I.V.	Р	LC
1985	1986		1985	1986	1985	1986
66 771	55 363	Turnover (1)	40 790	36 146	25 981	19 217
(45 783)	(35 749)	Cost of sales (2)	(27 059)	(22 439)	(18 724)	(13 310
20 988	19 614	Gross profit	13 731	13 707	7 257	5 907
(10 770)	$(10\ 201)$	Distribution and selling costs (2)	(7 665)	(7.632)	(3 105)	(2 569
(6568)	(5 913)	Administrative expenses (2)	(3 998)	(3800)	(2570)	(2 113
147	132	Other operating income	54	79	93	53
3 797	3 632	Operating profit (3)	2 122	2 354	1 675	1 278
302	166	Income from fixed investments (4)	36	81	266	85
494	579	Other interest receivable and similar income (5)	348	370	146	209
(779)	(683)	Interest payable and similar charges (6)	(540)	(508)	(239)	(175)
17	62	Financial items	(156)	(57)	173	119
3 814	3 694	Profit on ordinary activities before taxation	1 966	2 297	1 848	1 397
(1 591)	(1 429)	Taxation on profit on ordinary activities (7)	(862)	(845)	(729)	(584
2 223	2 265	Profit on ordinary activities after taxation	1 104	1 452	1 119	813
(159)	(121)	Outside interests in group companies	(80)	(62)	(79)	(59)
	W SCHOOL PROPERTY	Profit on ordinary activities attributable to				
2 064	2 144	shareholders	1024	1 390	1 040	754
(16)	(16)	Preference dividends	(15)	(15)	(1)	(1)
(718)	(751)	Dividends on ordinary capital	(474)	(490)	(244)	(261
1 330	1 377	Profit of the year retained	535	885	795	492
1 330 (152) (1 526) (209) (557) 12 908	1 377 (572) (799) (1 234) (1 228) 12 351	Movements in profit retained Profit of the year retained Goodwill Effect of exchange rate changes Sterling/guilder realignment  Net movements during year Profit retained – 1st January	535 (132) (743) ————————————————————————————————————	885 (550) (557) — — (222) 5 940	795 (20) (783) (209) (217) 6 628	492 (22) (242) (1 234) (1 006) 6 411
40.054	44.400		-	-	-	
12 351	11 123	Profit retained – 31st December (20)	5 940	5 718	6 411	5 405
1985	1986	Combined earnings per share (for details of calculation see page 25)				
1. 36.79 137.96p	FI. 38.22 177.55p	Guilders per Fl. 20 of ordinary capital Pence per 25p of ordinary capital				
		On a SSAP15 basis the figures would be:				

Fl. million

Con	nbined		N	I.V.	P	LC
1985	1986		1985	1986	1985	1986
		Fixed assets				
12 162	11 316	Tangible assets (8)	7 305	7 235	4 857	4 081
-	6 438	Investment in Chesebrough-Pond's Inc. (9)	S	6 438	-	-
1 246	795	Fixed investments (10)	498	485	748	310
13 408	18 549		7 803	14 158	5 605	4 391
2/11/175		Current assets	- A-0-2-2-8	40000	-	
9 744	8 210	Stocks (11)	5 679	5 044	4 065	3 166
8 259	7 327	Debtors (12)	5 229	4 880	3 030	2 447
3 492	6 467	Current investments (13)	1 840	5 435	1 652	1 032
2 398	3 997	Cash at bank and in hand (14)	1 664	2 426	734	1 571
23 893	26 001		14 412	17 785	9 481	8 216
		Less:				
3 919	7 146	Creditors due within one year Borrowings (15)	3 063	5 613	856	1 533
9 404	8 507	Trade and other creditors (16)	6 139	5 895	3 265	2 612
3 404	8 307	Unpaid acceptances from previous shareholders	0 139	5 695	3 203	2 0 12
	6 438	of Chesebrough-Pond's Inc. (9)		6 438		
1 020	945	Taxation on profits	575	559	445	386
502	531	Dividends	330	346	172	185
9 048	2 434	Net current assets/liabilities	4 305	(1 066)	4 743	3 500
22 456	20 983	Total assets less current liabilities	12 108	13 092	10 348	7 891
2 587	2 678	Creditors due after more than one year Borrowings (15)	2 125	2 166	462	512
228	280	Trade and other creditors (16)	161	226	67	54
191	239	Taxation on profits	82	77	109	162
131	233		02	11	103	102
2 978	3 166	Provisions for liabilities and charges Pensions and similar obligations (17)	2 331	2 576	647	590
2 258	1 800	Deferred taxation and other provisions (18)	1 258	1 089	1 000	711
2 230	1 800	Deletted taxation and other provisions (16)		1 003		
-	-	Inter-group N.V./PLC	(1 085)	34	1 085	(34
684	563	Outside interests in group companies	356	266	328	297
V 9/2/2	7772222	Capital and reserves				2020
1 399	1 396	Called up share capital (19)	905	905	494	491
87	81	Share premium account	52	52	35	29
12 044	10 780	Profit retained and other reserves (20)	5 923	5 701	6 121	5 079
13 530	12 257		6 880	6 658	6 650	5 599
		Total capital employed	12 108	13 092	10 348	7 891

31st March, 1987

for the year ended 31st December

Fl. million

Com	bined		N	.V.	PI	LC
1985	1986		1985	1986	1985	1986
3 814	3 694	Funds generated from operations Profit on ordinary activities before taxation	1 966	2 297	1 848	1 397
50222	17220	Elimination of items not involving a flow of funds:	007	054	540	421
1 385 231	1 282 361	Depreciation Unfunded pension provisions less payments Share of associated companies' profit before taxation,	837 284	851 294	548 (53)	431 67
(130) 41	(77) (24)	less dividends received Others	(7) 114	(31) (34)	(123) (73)	(46 10
5 341	5 236		3 194	3 377	2 147	1 859
(473)	330	Funds from other sources Increase/decrease in borrowings due after more than one year	(60)	189	(413)	141
4 868	5 566	Total sources	3 134	3 566	1 734	2 000
/		Payments for:	(759)	(838)	(647)	(479
(1 406)	(1 317) (704)	Taxation Dividends	(464)	(488)	(226)	(216
(690) (2 363)	(1 932)	Capital expenditure, less disposals	(1500)	(1 267)	(863)	(665
402	(605)	Purchase/sale of group companies (21)	(264)	(816)	666	211
57	25	Purchase/sale of fixed investments Increase/decrease in:	4	26	53	(1
(27)	209	Stocks	(118)	182	91	27
(476)	(189)	Debtors	(435)	(109)	(41)	(80
891	428	Trade and other creditors	749	388	142	40
_	_	Inter-group N.V./PLC	(1 139)	910	1 139	(910
(257)	(303)	Other uses	(199)	(189)	(58)	(114
(3 869)	(4 388)	Total uses	(4 125)	(2 201)	256	(2 187
999	1 178	Net increase/decrease in net liquid funds	(991)	1 365	1 990	(187
					(075)	4 500
323	1 971	Net liquid funds 1st January	998	441 442	(675) 194	1 530 22
628	464	Effect of exchange rate changes	434	442	21	(295
21	(295)	Sterling/guilder realignment		4		
972	2 140	Revised opening funds	1 432	883	(460)	1 257
999	1 178	Net increase/decrease in net liquid funds	(991)	1 365	1 990	(187
1 971	3 318	Net liquid funds 31st December	441	2 248	1 530	1 070
3 492	6 467	of which: Current investments	1 840	5 435	1 652	1 032
2 398	3 997	Cash at bank and in hand	1 664	2 426	734	1 571
(3 919)	(7 146)	Borrowings due within one year	(3 063)	(5 613)	(856)	(1533

The figures in the above statement are derived from movements between opening and closing balance sheet totals. Adjustments are, however, made to these movements to remove the effect of exchange rate changes (page 6), sterling/guilder realignment (page 6) and the purchase/sale of group companies (note (21) on page 23).

Con	nbined		1	N.V.	F	PLC
1985	1986		1985	1986	1985	1986
		(1) Turnover	17.0			
		Analysis by geographical areas:				
42 381	33 823	Europe	27 055	23 334	15 326	10 489
11 553	9 726	North America	9 662	8 343	1 891	1 383
12 837	11 814	Rest of the World	4 073	4 469	8 764	7 345
66 771	55 363		40 790	36 146	25 981	19 217
		Analysis by operations:				
33 930	27 536	Food products	22 901	19 293	11 029	8 243
16 242	15 566	Detergents and personal products	11 143	11 063	5 099	4 503
4 785	4 192	Speciality chemicals	3 864	3 357	921	835
11 814	8 069	Other operations	2 882	2 433	8 932	5 636
66 771	55 363		40 790	36 146	25 981	19 217
		(2) Costs				
(45783)	(35749)	Cost of sales	(27.059)	(22439)	(18724)	(13 310
(10770)	(10 201)	Distribution and selling costs	(7 665)	(7 632)	(3 105)	(2 569
(6 568)	(5 913)	Administrative expenses	(3 998)	(3 800)	(2 570)	(2 113
(63 121)	(51 863)	Sec.	(38 722)	(33 871)	(24 399)	(17 992
		These comprise:				
(9 180)	(7982)	Remuneration of employees	(5.852)	$(5\ 356)$	$(3\ 328)$	(2 626
(12)	(11)	Emoluments of Directors	(6)	(6)	(6)	(5
(950)	(839)	Unilever pension schemes	(606)	(584)	(344)	(255
(445)	(408)	State pension costs	(351)	(332)	(94)	(76
(825)	(761)	Other social security costs	(674)	(633)	(151)	(128
(6)	(5)	Superannuation of former Directors	(3)	(3)	(3)	(2
(11 418)	(10 006)	Total staff costs	(7 492)	(6 914)	(3 926)	(3 092
$(37\ 312)$	$(28\ 319)$	Raw materials and packaging	(21765)	$(17\ 372)$	(15547)	(10 947
(1385)	(1 282)	Depreciation	(837)	(851)	(548)	(431
(123)	(103)	Lease rentals: Plant and machinery	(73)	(71)	(50)	(32
(299)	(289)	Other tangible assets	(208)	(216)	(91)	(73
(28)	(19)	Auditors' remuneration	(14)	(11)	(14)	(8
(137)	(221)	Exceptional items (e.g. disposals and reorganisations)	(144)	(75)	7	(146
(12 419)	(11 624)	Services and other costs	(8 189)	(8 361)	(4 230)	(3 263
(63 121)	(51 863)		(38 722)	(33 871)	(24 399)	(17 992

Com	bined		N.	V.	PL	C
1985	1986		1985	1986	1985	1986
		(3) Operating profit				
121121212	120 120 120 120 C	Analysis by geographical areas:	4 004	4 574	700	470
2 083	2 047	Europe	1 381	1 574	702 37	473 16
432 1 282	369 1 216	North America Rest of the World	395 346	353 427	936	789
1 282		Rest of the world		6,100,000,00	-	1177232
3 797	3 632		2 122	2 354	1 675	1 278
		Analysis by operations:				
1 958	1 973	Food products	1 331	1 497	627	476
699	815	Detergents and personal products	229	420	470	395
508	441	Speciality chemicals	385	332	123	109
632	403	Other operations	177	105	455	298
3 797	3 632		2 122	2 354	1 675	1 278
		(4) Income from fixed investments				
230	117	Share of associated companies' profit before taxation Income from trade investments:	21	47	209	70
47	12	Listed shares	3	7	44	5
13	12	Unlisted shares	2	4	11	8
10	12	Income from other investments:	_			
9	22	Unlisted	7	20	2	2
3	3	Interest on loans	3	3	<del></del> .	-
302	166		36	81	266	85
		Income from trade investments – listed shares includes in 1985 a Fl. 40 million profit on the sale of a trade investment.				7,000
		(5) Other interest receivable and similar income				
473	518	Interest receivable	326	365	147	153
21	61	Exchange differences	22	5	(1)	56
494	579		348	370	146	209
		(6) Interest payable and similar charges				
(629)	(626)	Interest on borrowings	(388)	(506)	(241)	(120
(127)	(81)	Other interest payable	(113)	(25)	(14)	(56
(23)	24	Exchange differences	(39)	23	16	1
(779)	(683)		(540)	(508)	(239)	(175
(000)	(622)	Interest on borrowings, the final repayment of which	(077)	(200)	(100)	(00
(386)	(326)	will be made within five years, amounted to	(277)	(228)	(109)	(98

Com	bined		N.	V.	PL	.C
1985	1986		1985	1986	1985.	1986
		(7) Taxation on profit on ordinary activities Current year:		1		
(1469)	(1 464)	Parent and group companies	(852)	(909)	(617)	(555
(110)	(47)	Associated companies	(10)	(13)	(100)	(34
(1 579)	(1 511)		(862)	(922)	(717)	(589
40	0.0	Adjustments previous years:		174.44	52.25	
12 (24)	82	Parent and group companies Associated companies	_	77 —	12 (24)	5
		Accordated companies		0.2100		
(12)	82		_	77	(12)	5
(1 591)	(1 429)		(862)	(845)	(729)	(584
		Full provision has been charged for deferred taxation, as				
(104)	(16)	explained on page 2, in respect of: Accelerated depreciation	(115)	(9)	11	(7
75	55	Stock reliefs	75	55	-	_
48	133	Unfunded pension and other provisions	77	101	(29)	32
19	172		37	147	(18)	25
		On a SSAP 15 basis this charge would be adjusted by:				
146	174	Accelerated depreciation	142	100	4	74
(12)	(116)	Other	(49)	(77)	37	(39
134	58		93	23	41	35
		Profit on ordinary activities after taxation on a SSAP 15				
2 357	2 323	basis would amount to	1 197	1 475	1 160	848
		The charge for PLC Parent and group companies				
		comprises: United Kingdom Corporation Tax at 361/4% (1985: 411/4%)			(459)	(399)
		less: double tax relief			260	239
		plus: non United Kingdom taxes			(418)	(395)
					(617)	(555)
		The close company provisions of the United Kingdom Income and Corporation Taxes Act 1970 do not apply to PLC.				

Com	bined		N	.V.	PI	LC
1985	1986		1985	1986	1985	1986
		(8) Tangible assets at cost less depreciation				
3 9 1 6	3 605	Land and buildings a)	2 356	2 339	1 560	1 266
7 3 1 0	6 843	Plant and machinery	4 369	4 366	2 941	2 477
		Payments on account and assets in course of				
936	868	construction	580	530	356	338
12 162	11 316		7 305	7 235	4 857	4 081
475	483	a) includes: freehold land	325	342	150	141
45	33	leasehold land - long-term (50 years or over)	5	2	40	31
8	9	leasehold land - short-term	3	5	5	4
		At 31st December, capital expenditure authorised by the				
1 784	1 717	Boards and not spent amounted to	1 089	1 145	695	572
530	531	Of these amounts commitments had been entered into for	299	376	231	155
	2.010.0		-			

A review of Unilever's methods and rates of depreciation has recently been completed. This review has indicated the need for two changes, and these are to be made with effect from 1st January, 1987:

(a) For many years the composite method of depreciation, under which average rates of depreciation are applied to groupings of fixed assets, has been widely used by Unilever. Key characteristics of the method are that depreciation of individual assets continues until retirement, whether or not the individual asset is fully depreciated, and profits and losses on the retirement of assets are retained within the cumulative depreciation provision.

With the increasingly divergent pace of technological change it is now considered more appropriate to the present needs of the business to depreciate assets individually, in line with more conventional practice. This change of method is expected to lead to a reduction in the accumulated Group provision for depreciation, and therefore to an increase in the net book value of tangible assets, of approximately FI. 900 million at 1st January, 1987. The increase, less additional deferred taxation of approximately FI. 400 million, will be taken direct to retained profits in the Annual Accounts for 1987. The requirement in United Kingdom SSAP 12, that a change from one method of depreciation to another should not give rise to a change of net book value, cannot be applied in this case in view of the characteristics of the composite method referred to above.

The change of method is estimated to increase operating profit in 1987 by approximately FI. 45 million. In view of the small impact of the change on an annual basis, the profits of earlier years will not be restated.

(b) The rates of depreciation for certain categories of plant are to be reduced. In accordance with normal practice in such circumstances the net book value of the plant will remain unchanged. The reduction in rates of depreciation is expected to increase operating profit in 1987 by approximately FI. 90 million.

			Cost		Depre	iation			Ne
	Combined	N.V.	PLC	Combined	N.V.	PLC	Combined	N.V.	PLC
Tangible assets (continued)									
Movements during the year:									
Land and buildings									
1st January	5 607	3 553	2 054	1 691	1 197	494	3 9 1 6	2 356	1 560
Exchange rate changes	(279)	(281)	2	(79)	(75)	(4)	(200)	(206)	(
Sterling/guilder realignment	(395)		(395)	(95)	-	(95)	(300)	-	(300
Expenditure	129	71	58	, <del>-</del> ,		_	129	71	5
Disposals	(247)	(131)	(116)	(91)	(47)	(44)	(156)	(84)	(72
Purchase/sale of group									
companies	159	194	(35)	48	55	(7)	111	139	(28
Other adjustments	240	148	92	12	5	7	228	143	88
Charged to profit and loss account		====	( - )	123	80	43	(123)	(80)	(43
31st December	5 214	3 554	1 660	1 609	1 215	394	3 605	2 339	1 266
Plant and machinery	45.040								
1st January	15 613		5 553	8 303	5 691	2 612	7 310	4 369	2 94
Exchange rate changes	(693)	(706)		(281)	(279)	(2)	(412)	(427)	15
Sterling/guilder realignment	(1 069)	744	(1 069)	(503)	_	(503)	(566)		(566
Expenditure	1 130	744	386	(000)		(075)	1 130	744	386
Disposals	(844)	(505)	(339)	(689)	(414)	(275)	(155)	(91)	(64
Purchase/sale of group	(400)	( a a v	(4.40)	/// ***	(0.77)	(20)	(***		of min
companies	(188)	(40)	(148)	(146)	(67)	(79)	(42)	27	(69
Other adjustments	745	522	223	8	7	1	737	515	222
Charged to profit and loss account		_		1 159	771	388	(1 159)	(771)	(388
31st December	14 694	10 075	4 619	7 851	5 709	2 142	6 843	4 366	2 477
Payments on account and assets in course of									
construction									
1st January	936	580	356				936	580	356
Exchange rate changes	(79)	(74)	(5)		_		(79)	(74)	(5
Sterling/guilder realignment	(69)	(74)	(69)	_	_	_	(69)	(74)	(69
Expenditure	986	627	359	_	_	_	986	627	359
Disposals	(2)	-	(2)	_		_	(2)	-	(2
Purchase/sale of group	(2)		(2)				(2)		(2
companies	30	30		_	_	-	30	30	
Other adjustments	(934)	(633)	(301)	-	-	_	(934)	(633)	(301
31st December	868	530	338	t <del>a</del> s	-8	13 <del>77</del> .	868	530	338
Total									
1st January	22 156		7 963	9 994	6 888	3 106	12 162	7 305	4 857
Exchange rate changes		$(1\ 061)$	10	(360)	(354)	(6)	(691)	(707)	16
Sterling/guilder realignment	(1 533)		(1533)	(598)	_	(598)	(935)	_	(935
Expenditure	2 245	1 442	803	-	-	-	2 245	1 442	803
Disposals	(1 093)	(636)	(457)	(780)	(461)	(319)	(313)	(175)	(138
Purchase/sale of group		-10.461.00		****	10000000	1,000,000	000000	100001000	40700
companies	_1	184	(183)	(98)	(12)	(86)	99	196	(97
Other adjustments	51	37	14	20	12	8	31	25	6
Charged to profit and loss account	_	-	_	1 282	851	431	(1 282)	(851)	(431
31st December	20 776		6 6 1 7	9 460	6 924	2 536	11 316	7 235	4 081

Com	bined		N	.V.	PL	.C
1985	1986		1985	1986	1985	1980
_	6 438	(9) Investment in Chesebrough-Pond's Inc. At cost	1811 <del></del>	6 438	127	-
		The cost identified above is for 95.4% of the common stock of Chesebrough-Pond's Inc. This investment is taken up in the N.V. and Combined consolidated balance sheets at cost for the reasons given on page 5.				
		Since 31st December, 1986 Unilever Acquisition Corp. II, a wholly-owned indirect subsidiary of Unilever N.V., has been merged into Chesebrough-Pond's Inc., as a consequence of which the minority shareholders in Chesebrough-Pond's Inc., representing 4.6% of the common stock, became entitled in aggregate to US\$ 142 million and ceased to be shareholders of the company.				
		The following is a summary of the consolidated balance sheet of Chesebrough-Pond's Inc. and its subsidiaries as at 31st December, 1986 which has been audited by a firm other than the joint auditors. The original balance sheet was prepared in US dollars under United States generally accepted accounting principles, and the summary has been translated into guilders at the year-end rate of exchange (US\$1=FI. 2.18).				
	207 533 236	Fixed assets Intangible assets Tangible assets Fixed investments		207 533 236		
	976			976		
	1 256 2 300 342 (772) (762)	Net current assets Stocks and debtors Net assets of businesses held for sale Cash and current investments Borrowings Other creditors		1 256 2 300 342 (772) (762)		
	2 364			2 364		
	3 340	Total assets less current liabilities	_	3 340		
	(930) (191)	Creditors due after more than one year Borrowings Other non-current liabilities		(930) (191)		
-	2 219	Capital and reserves		2 219		
	2 117	Unilever share of the above capital and reserves		2 117		
		Copies of the Chesebrough-Pond's Inc. Consolidated Financial Statements for 1986 can be obtained without charge on application to Unilever N.V. or Unilever PLC, as explained on page 1.				

Unilever in 1986 Annual Accounts

Comi	pined		N.	V.	PI	_C
1985	1986		1985	1986	1985	198
		Investment in Chesebrough-Pond's Inc. (continued) In due course the assets and liabilities of Chesebrough-Pond's Inc. and its subsidiaries at 31st December, 1986 will be attributed fair values, restated as appropriate in accordance with Unilever accounting principles and consolidated in the Unilever group accounts. In arriving at fair values, among other matters it will be necessary to attribute realisable values to those businesses the disposition of which Unilever has under consideration. The net assets of these businesses, including goodwill and other intangibles recognised in the Chesebrough-Pond's group accounts, are included at book value in the above balance sheet under the title 'Net assets of businesses held for sale'.				
710	000	(10) Fixed investments	00	100		
710	302	Associated companies	82	102	628	20
153 51	201 27	Trade investments Loans to related companies	68 39	111 16	85 12	
145	90	Other investments	137	88	8	
187	175	Other loans	172	168	15	
246	795		498	485	748	3
		Associated companies at net asset value		-		
593	180	Shares listed on a recognised stock exchange	_	-	593	1
117	122	Unlisted shares	82	102	35	
710	302		82	102	628	2
685	345	Market value of listed shares		-	685	3
		Movements during the year:				
	710	1st January		82		6
	(312)	Exchange rate changes		(9)		(3
	(121)	Sterling/guilder realignment				(1
	15	Additions		12		
	70	Share of profit after taxation		34		
	(40)	Dividends		(16)		(
	(20)	Reclassifications and other adjustments		(1)		(
	302	31st December		102		2
404	400	Trade investments at cost less amounts written off				
101 52	122 79	Shares listed on a recognised stock exchange Unlisted shares	33 35	56 55	68 17	
153	201		68	111	85	
222	370	Market value of listed shares	147	242	75	1
222	370		147	242		
	153	Movements during the year: 1st January		68		
	(3)	Exchange rate changes		(1)		
	(17)	Sterling/guilder realignment		1.00		(
	60	Additions		49		,
	(7)	Disposals		(5)		
	15	Reclassifications (from associated companies)				
	201	31st December		111		

Comb	oined		N	.V.	PI	LC
1985	1986		1985	1986	1985	1986
		Fixed investments (continued)				
		Loans to related companies				
	1927977	Movements during the year:		0.0		***
	51	1st January		39		12
	(8)	Exchange rate changes		(8)		(2)
	(2)	Sterling/guilder realignment Additions		2		1
	(17)	Repayments		(17)		
	27	31st December		16		11
		313t December				
		Other investments				
		Unlisted, including Fl. 17 million (1985: Fl. 60 million)				
		securities held for redemption of preference shares of	Liberary	9595		-
145	90	National Starch and Chemical Holding Corporation	137	88	8	2
		Movements during the year:				
	145	1st January		137		8
	(27)	Exchange rate changes	1.	(27)		- /0
	(2)	Sterling/guilder realignment		44		(2
	44 (70)	Additions Disposals		(66)		(4
	90	31st December		88		2
		Other loans Movements during the year:				
	187	1st January		172		15
	(8)	Exchange rate changes		(9)		1
	(3)	Sterling/guilder realignment		<del></del>		(3)
	48	Additions		45		3
	(49)	Repayments		(40)		(9
	175	31st December		168		7
		(11) Stocks	0.504	0.444	1.017	1 402
4 378	3 5 1 4	Raw materials and consumables	2 561 312	2 111 249	1 817 212	1 403 186
524 4 842	435 4 261	Work in progress Finished goods and goods for resale	2 806	2 684	2 036	1 577
A PARTIE AND	0.707873.03	,	5 679	5 044	4 065	3 166
9 744	8 210		3 073	3 044	4 003	3 100
		(12) Debtors Amounts due within one year:				
6 037	5 347	Trade debtors	3 781	3 550	2 256	1 797
80	71	Amounts owed by related companies	31	17	49	54
1 372	1 117	Other debtors	927	748	445	369
520	482	Prepayments and accrued income	314	307	206	175
8 009	7 017		5 053	4 622	2 956	2 395
Calvalia		Amounts due after one year:	_		40	-
17	16	Trade debtors	5	9	12 58	7
216 17	277 17	Other debtors Prepayments and accrued income	158 13	235 14	4	42 3
-3-02	1000	repayments and accrued modifie	Winds.			
250	310		176	258	74	52
8 259	7 327	Total debtors	5 229	4 880	3 030	2 447

# NOTES TO THE CONSOLIDATED ACCOUNTS

986 1985 947 1 166 488 486 435 1 652 420 1 621 613	1 032
488 486 435 1 652 420 1 621 613	1 032
488 486 435 1 652 420 1 621 613	241100 200
1 621	1 032 949 –
613	949
WASTER STUDIES	_
578 444	
578 444	
	1 398
348 290	173
126 734	1 571
287 662	745
	1 300
779 1 318	2 045
03/20W-04/20W	
813 856	1 533
40 78	30
	105
368 26	142
	233
11 284	2
66 462	512
13	8
95 2	1
50 15	9
	368
	200
471	368
25 318	377
04 37	28
	3
37.	
57 47	31
1 1 3 3 4 4 7 7 2 2 4 4 1 1 1	3 287     662       492     656       779     1 318       6 613     856       140     78       801     66       868     26       346     8       11     284       166     462       355     13       95     2       450     15       771     300       4     3       775     303       225     318       404     37       153     10

Combin	ned		N.	.V.	PL	.C
1985	1986		1985	1986	1985	198
		Borrowings (continued)				
		Secured amounts are:	3275	772244		1.00
67	46	Bonds and similar loans	41	30	26	1
460	416	Bank loans and overdrafts	285	289	175	12
527	462		326	319	201	14
		of which:				
340	310	Secured against tangible assets	169	180	171	13
187	152	Secured against other assets	157	139	30	1
527	462		326	319	201	143
		Bonds and similar loans				
00	25	Unilever N.V.	90	75		
90	75	6% Bonds 1972/91	276	-	_	
276	-	91/4% Bonds 1987 (US \$)	257	=	_	_
257	201	9¾% Bonds 1986/90 (US \$) 7¾% Notes 1993 (US \$)	257	201	_	
120	201	4½% Bonds 1984/91 (Swiss Frs.)	120	115		
	115		134	135	_	_
134	135	63/4% Bonds 1991 (Swiss Frs.)	134	135	_	_
134 7	135 27	7½% Bonds 1993 (Swiss Frs.) Other	7	27	-	-
1 018	688	Total Unilever N.V. (see also page 33)	1 018	688	-	
		Group companies: France:				
92	85	103/6% Bonds 1992 U.S.A.:	92	85	-	-
412	326	97/8% Notes 1992	412	326	-	
<del></del>	327	87/8% Notes 1998	_	327	-	-
-	4 350	511/320%-615/320% Commercial paper 1987	_	4 350	-	-
1 700		65/8%0-91/8% Commercial paper 1986	1 700	-	-	-
159	_	121/2% Note 1996	159	-	-	-
387	511	A series of other loans at various interest rates	387	511	570	
3 768	6 287		3 768	6 287	_	-
		Unilever PLC				40
120	103	8% Unsecured loan notes 1985/92	( <u>127</u> )	-	120	10:
8	6	51/2% Unsecured loan stock 1991/2006 Rank		177	8	
220	178		passu -	-	220	178
- 52	126 42	121/2% Note 1996 (US \$) Other	_	_	- 52	120
52	42	Other				-
400	455	Total Unilever PLC Pound sterling equivalent in millions 141 (1985: 100 also page 38) Group companies: Canada:	)) (see	_	400	45
_	68	6% Dual currency Bond 1986/91	-	-	-	68
262	222	A series of other loans at various interest rates	<u>-</u>	_	262	22:
662	745		-	-	662	74
4 430	7 032		3 768	6 287	662	74
	-					27

Com	bined		N	.V.	Р	LC
1985	1986		1985	1986	1985	198
		Borrowings (continued)				
		Bank loans and overdrafts				
1 241	2 044	Loans	972	1 087	269	95
835	748	Overdrafts	448	405	387	34.
2 076	2 792		1 420	1 492	656	1 300
1 544	2 443	of which repayable within one year	967	1 181	577	1 26:
		(16) Trade and other creditors				
4 740	4 237	Amounts due within one year: Trade creditors	2 815	2 724	1 925	1 513
463	319	Bills of exchange payable	275	204	188	111
39	57	Amounts owed to related companies	15	14	24	4:
646	555	Social security and sundry taxes	433	391	213	164
1 642	1 422	Others	1 091	957	551	46!
1 874	1 917	Accruals and deferred income	1 510	1 605	364	312
9 404	8 507		6 139	5 895	3 265	2 612
		Amounts due after one year:				
7	3	Trade creditors	5	2	2	1
146	155	Others	82	121	64	34
75	122	Accruals and deferred income	74	103	1	19
228	280		161	226	67	54
9 632	8 787	Total creditors	6 300	6 121	3 332	2 666
10	0.4	of which:				
12	24	Secured against current assets	12	24		_
293	246	(17) Pensions and similar obligations Amounts due within one year	203	168	90	78
2 685	2 920	Amounts due after one year	2 128	2 408	557	512
2 978	3 166		2 331	2 576	647	590
		Movements during the year:				
	2 978	1st January		2 331		647
	(97)	Exchange rate changes		(99)		2
	(125)	Sterling/guilder realignment		<del></del> -		(125
	49	Purchase/sale of group companies		50		(1
	627	Profit and loss account		484		143
	(266)	Payments		(190)		(76
	3 166	31st December		2 576		590
		The average number of employees during the year was: (in thousands)				
139	125	Europe	79	75	60	50
22	22	North America	16	16	6	6
151	155	Rest of the World	42	46	109	109
312	302		137	137	175	165

Com	bined		N.	V.	PL	.C
1985	1986		1985	1986	1985	1986
		(18) Deferred taxation and other provisions				
	4 700	Deferred taxation:	967	895	1 077	0.4.1
2 044	1 736	Accelerated depreciation				841
383	316	Stock reliefs	381	316	(198)	(189
(464)	(548)	Unfunded pension provisions	(266) (150)	(359) (48)	(158)	(109
(308)	(157)	Short-term and other timing differences	(150)	(40)	(100)	(108
1 655	1 347		932	804	723	543
(92)	(89)	Advance Corporation Tax	-		(92)	(89
695	542	Other provisions	326	285	369	257
2 258	1 800		1 258	1 089	1 000	711
		Advance Corporation Tax is available for offset against future United Kingdom Corporation Tax liabilities.				
		Movements during the year:				
	2 258	1st January		1 258		1 000
	(69)	Exchange rate changes		(65)		(4
	(192)	Sterling/guilder realignment		-		(192
	45	New group companies		46		(1
	(118)	Disposal of group companies		(103)		(15
	(101)	Profit and loss account		(101)		-
	(23)	Other adjustments		54		(77
	1 800	31st December		1 089		711
		On a SSAP 15 basis deferred taxation would be reduced				
(1 863)	(1 667)	by: Accelerated depreciation	(923)	(857)	(940)	(810
(249)	(283)	Stock reliefs	(247)	(283)	(2)	(010
406	528		205	339	201	189
304	189	Unfunded pension provisions Short-term and other timing differences	179	85	125	104
304	109	Short-term and other timing differences		00	125	104
(1 402)	(1 233)		(786)	(716)	(616)	(517
		(19) Called up share capital	2227	2/22/	22	65
285	282	Preferential share capital	265	265	20	17
1 114	1 114	Ordinary share capital	640	640	474	474
1 399	1 396		905	905	494	491

Authorise	ed	Nomin val per sha	ue	Number of shares issued	lssuec fully p	
1985	1986				1985	1980
FI. millio		Called up share capital (continued) Preferential share capital Unilever N.V.			FI. mil	10701
75	75	7% Cumulative Preference Fl. 1 0	370(75)	29 000	29	2
200	200	6% Cumulative Preference FI. 1 0	2000	161 060	161	16
75	75	4% Cumulative Preference FI. 1	00	750 000	75	7
350	350				265	26
£ million		Unilever PLC	a man		£ mil	
0.2	0.2		£1	172 382	0.2	0.
3.5 1.2	3.5 1.2		E 1	3 502 564	3.5	3.
		20% (now 14% plus tax credit) Third Cumulative Preferred	E 1	1 218 546	1.2	1.
0.2	0.2	Ordinary 2!	5р	998 304	0.2	0.
5.1	5.1				5.1	5.
		Guilder equivalent in millions			20	1
					285	28
Fl. million	n	par at the Company's option either wholly or in part.  Ordinary share capital Unilever N.V. Ordinary:			Fl. mil	lion
	1 000	(In Fl. 20 shares)		32 008 250	640	64
2	2	(In Fl. 1 000 shares numbered 1 to 2 400)		2 400	2	
		Internal holdings eliminated in consolidation (FI. 1 000 shares)			(2)	(
					640	64
£ million	1	Unilever PLC			£ mill	ion
36.2		Ordinary (in 25p shares) (198	(5)	158 073 358	39.5	
	136.2	(198		158 082 493		39.
0.1	0.1	Deferred (in £1 stock)		100 000	0.1	0.
		Internal holdings eliminated in consolidation (£1 stock)			(0.1)	(0.
					39.5	39.
		Guilder equivalent in millions			474	47
	-				1 114	1 11
		The increase in Unilever PLC ordinary shares is due to the issue of shares under the share option schemes.	9			

#### Called up share capital (continued)

Under the arrangements for the variation of the Leverhulme Trust shares in a group company have been issued which are convertible at the end of the year 2038 into a maximum of 10 375 000 ordinary shares of PLC.

Options granted to Directors and employees to acquire ordinary shares of N.V. and PLC and still outstanding at 31st December were as follows:

			Non	ninal value		5
		Number of shares	Per share	Total value	Option price per share	Date normally exercisable
N.V. Share Options	1986	39 670	FI. 20	FI. 793 400	FI. 351.20	1987-1995
		3 4 1 6	FI. 20	FI. 68 320	FI. 401.50	1987-1995
		23 540	FI. 20	FI. 470 800	FI. 423.00	1987-1996
	1985	63 209	FI. 20	FI. 1 264 180	FI. 351.20	1986-1995
		3 416	FI. 20	FI. 68 320	FI. 401.50	1986-1995
PLC 1985 Executive Share						
Option Schemes	1986	727 472	25p	£181 868	£11.375	1988-1994
		476 403	25p	£119 101	£14.50	1989-1995
		10 200	25p	£ 2550	£19.60	1989-1996
	1985	775 556	25p	£193 889	£11.375	1988-1994
PLC 1985 Sharesave						
Scheme	1986	1 965 889	25p	£491 472	£10.24	1990-1991
		302 928	25p	£ 75 732	£13.61	1991-1992
	1985	2 109 029	25p	£527 257	£10.24	1990-1991

Internal holdings

The ordinary shares numbered 1 to 2 400 (inclusive) in N.V. and deferred stock of PLC are held as to one half of each class by N.V. Elma – a group company of N.V. – and one half by United Holdings Limited – a group company of PLC. This capital is eliminated in consolidation. It carries the right to nominate persons for election as Directors at General Meetings of shareholders. A nominal dividend of 1/4% was paid on the deferred stock of PLC. The above-mentioned group companies have waived their rights to dividends on their ordinary shares in N.V. The Directors of N.V. Elma are N.V. and PLC, who with Mr F. A. Maljers and Mr M. R. Angus are also Directors of United Holdings Limited.

At 31st December, 1986 a group company of N.V. held certificates (depositary receipts) representing 46 229 (1985: 49 728) Fl. 20 ordinary shares of N.V. in connection with Unilever N.V. share options. The book value of these shares is eliminated in consolidation by deduction from profit retained and other reserves (see note (20) on page 23).

Com	bined		N.	V.	PL	.C
1985	1986		1985	1986	1985	1986
		(20) Profit retained and other reserves				
F 200	E 014	Profit retained:	2 888	3 055	2 420	1 959
5 308 6 776	5 014 5 987	Parent companies Group companies	3 049	2 642	3 727	3 345
267	122	Associated companies	3	21	264	101
12 351	11 123		5 940	5 718	6 411	5 405
	11.125	Other reserves:				
(045)	(040)	Adjustment on translation of N.V.'s ordinary capital at			(315)	(346
(315)	(346)	£1 = Fl. 12			25	20
25	20	Capital redemption reserve  Book value of N.V. shares or certificates held by a group	_	_	25	20
(17)	(17)	company in connection with N.V. share options	(17)	(17)	-	-
12 044	10 780		5 923	5 701	6 121	5 079
12 044	10 700		0 020	0701	0 121	0 070
	(0.0)	(21) Purchase/sale of group companies	(000)	(100)	407	07
169	(99)	Tangible assets	(238) (19)	(196) (51)	407	97 2
(19)	(49)	Fixed investments	(43)	(70)	154	7
111	(63)	Net current assets Creditors due after one year	32	43	23	3
55 5	46	Provisions for liabilities and charges	104	(7)	(99)	(16
34	(23) (31)	Outside interests	51	(39)	(17)	8
355	(219)	Net assets acquired/sold	(113)	(320)	468	101
(9)	121	Profit/loss on sale	25	115	(34)	6
(144)	(564)	Goodwill written off	(125)	(555)	(19)	(9
202	(662)	Consideration	(213)	(760)	415	98
200	57	Net liquid funds of companies purchased/sold	(51)	(56)	251	113
402	(605)		(264)	(816)	666	211
		The above table does not include the effect of acquiring				
		Chesebrough-Pond's Inc. and its subsidiaries (see page 5).				
		Pensions				
		The book value of the assets of the funds				
12 707	14 377	at 31st December amounted to	6 451	6 783	6 256	7 594
		Provisions in the consolidated accounts to				
2 978	3 166	meet obligations under unfunded schemes amounted to	2 331	2 576	647	590
		These provisions, together with the assets of the funds,				
		are sufficient in total to cover all pensions in course of				
		payment at their existing levels and all contractual				
		entitlements to deferred benefits in respect of service to				

Com	bined		N	.V.	PI	LC
1985	1986		1985	1986	1985	1986
		Contingent liabilities are not expected to give rise to				
		any material loss. They include:	2.22	000		
390	429	Guarantees	226	290	164	139
94	86	Bills discounted	52	66	42	20
		Guarantees given by the parent companies or by group companies relating to liabilities included in the consolidated accounts are not included above. A summary of guarantees given by each parent company is set out in the notes to the respective balance sheets on pages 34 and 39.				
		Litigation against companies in the Group and other contingent liabilities are not considered to be material in the context of these accounts.		100		
		Commitments				
		Long-term lease commitments, principally for operating				
		leases, in respect of:				
2 098	1 863	Land and buildings	858	850	1 240	1 013
300	275	Other tangible assets	226	220	74	55
2 398	2 138		1 084	1 070	1 314	1 068
		The commitments fall due as follows:				
343	318	Within 1 year	223	217	120	101
297	275	After 1 year but within 2 years	192	188	105	87
247	236	After 2 years but within 3 years	156	159	91	77
204	190	After 3 years but within 4 years	124	121	80	69
172	156	After 4 years but within 5 years	100	99	72	57
1 135	963	After 5 years	289	286	846	677
2 398	2 138		1 084	1 070	1 314	1 068
921	710	Other commitments	882	609	39	101
921	710	Other communents				
674	358	of which payable within one year	641	295	33	63
		Exposures on third-party fixed price contracts outstanding at 31st December for commodities, to which the bulk of contracts refer, are:				
831	596	Purchase contracts (net)	365	235	466	361
311	113	Selling contracts (net)	183	40	128	73
		The consolidated accounts do not anticipate the results of such contracts except that provision is made where a loss would be incurred if market prices ruling at 31st December remained unchanged.				

		FI. I	millio	on	£m	nillion
	19	985		1986	1985	1986
Combined earnings per share The calculation of earnings per share is based on the combined profit of the year on ordinary activities attributable to ordinary capital divided by the combined number of share units representing the combined issued ordinary capital of N.V. and PLC. For the calculation of combined ordinary capital the rate of exchange £1=Fl. 12 has been used, in accordance with the Equalisation Agreement.						
The calculations are therefore: Combined ordinary capital (see page 21) Less: N.V. shares held by a group company of N.V.	1	114		1 114	93	93
in connection with N.V. share options		(1)		(1)	<del>-</del>	-
	1 1	113	Š	1 113	93	93
The combined number of share units is therefore 55 674 395 (1985: 55 669 526) of Fl. 20 or alternatively 371 162 633 (1985: 371 130 171) of 25p.						
Profit on ordinary activities attributable to shareholders Less: preference dividends		064		2 144 (16)	516 (4)	664 (5)
Profit on ordinary activities attributable to ordinary capital Divided by combined share units =	2 0 Fl. 36	)48 .79		2 128 38.22	512 137.96p	659 177.55p
On a SSAP 15 basis the calculations would be: Profit on ordinary activities attributable to ordinary capital Divided by combined share units =	2 1 Fl. 39	174 .05		2 205 39.61	543 146.31p	683 184.02 <sub>F</sub>
The effects on combined earnings per share of (a) full conversion into PLC ordinary shares of the shares in a group company, exercisable in the year 2038 as described in note (19), and (b) the issue of ordinary shares under option, details of which are set out in note (19), are not material.						
Profit and loss accounts - Parent companies As the accounts of Unilever N.V. have been included in the consolidated accounts its own profit and loss account on page 32 - in accordance with Dutch legislation - mentions only income from fixed investments						

after taxation as a separate item.

As the profit and loss account of Unilever PLC has been included in the consolidated accounts advantage has been taken of provisions in United Kingdom legislation which permit the omission of a profit and loss account from accompanying the company balance sheet on page 37.

#### 26

#### Consolidated current cost information

#### Accounting policies

#### Introduction

The accounting policies set out on pages 3 to 5 have been followed in preparing the current cost information on page 27, except where they are inconsistent with current cost principles as explained below.

Tangible assets, depreciation and disposals

In general, the current replacement cost of tangible assets is determined by applying specific price indices in the country of location to the original cost of the assets, net of capital-based grants.

Land is stated at estimated market value based on current

The depreciation adjustment is the difference between depreciation on the historical cost of assets and on the current replacement cost of assets.

Net gains/losses on disposals represent the amounts necessary to restate profits and losses on the disposal of assets by reference to the current rather than historical cost of the assets concerned. The disposals dealt with in this way are those treated as exceptional items in the historical cost accounts.

#### Fixed investments

The share of the retained profit and reserves, and results for the year, of significant associated companies has been restated on a current cost basis consistent with that used for the consolidated companies.

Trade investments are included at estimated current value.

#### Net current assets

Current assets and current liabilities are stated at their values in the historical cost accounts. The difference between current replacement cost and historical cost of stocks at the balance sheet date is not material.

Working capital adjustment

The working capital adjustment comprises a cost of sales adjustment, which reflects the impact of price changes during the year on the value of normal stock required for the operation of the business, and a monetary working capital adjustment which reflects the impact of price changes on the amounts needed for monetary working capital. For this purpose monetary working capital is the net balance of debtors and creditors associated with the day to day activities of the business.

#### Gearing adjustment

The gearing adjustment takes credit for the proportion of the current cost adjustments to the profit and loss account which can be regarded as being financed by third parties. For this purpose finance from third parties includes all liabilities of the Group, other than creditors included in the calculation of monetary working capital, less current investments and cash. The gearing proportion is the average for the year, and is calculated as the ratio of net financial liabilities to net operating assets. In determining the average gearing proportion for 1986, the investment in Chesebrough-Pond's Inc. and the purchase consideration outstanding at 31st December, 1986 have been excluded from the calculation.

#### Taxation

Taxation in the profit and loss account is that shown in the historical cost accounts. In accordance with the Group policy of providing in full for deferred taxation, full provision is made in the balance sheet for deferred taxation on the current cost asset revaluations, with movements being taken direct to reserves.

#### Outside interests in group companies

The historical cost figures have been adjusted for the portion of the current cost adjustments attributable to outside interests.

Consolidated current cost information	Com	bined
Consolidated current cost information	1985	1986
Profit and loss account for the year ended 31st December		
Turnover	66 771	55 363
Historical cost profit on ordinary activities attributable to shareholders	2 064	2 144
Adjustments:		
Depreciation Working capital Net gains/losses on disposals	(551) (31) (59)	(461 149 (286
Operating adjustments	(641)	(598
Gearing Income from fixed investments Outside interests in group companies	324 (91) 8	265 (18 23
Financial adjustments	241	270
Current cost profit on ordinary activities attributable to shareholders Dividends	1 664 (734)	1 816 (767
Current cost profit of the year retained	930	1 049
Balance sheet as at 31st December  Tangible assets Fixed investments (including Chesebrough-Pond's Inc.)	19 430 1 805	17 890 7 601
Net current assets	21 235 9 048	25 491 2 434
Total assets less current liabilities	30 283	27 925
Creditors due after more than one year Provisions for liabilities and charges <sup>a</sup> ) Outside interests in group companies	3 006 8 772 833 17 672	3 197 7 934 643 16 151
Capital and reserves		
	30 283	27 925
Capital and reserves	30 283 1985 29.60	198 32.3

#### Introduction

The group and related companies listed are those which in the opinion of the Directors principally affect the amount of profit and assets shown in N.V.'s and PLC's consolidated accounts.

Full information as required by Article 379 of Book 2, Civil Code, in the Netherlands in respect of companies in which N.V., directly or indirectly, has a shareholding of 20% or more of the total issued capital has been filed with the Commercial Registry in Rotterdam.

Particulars of PLC group and related companies as required by the United Kingdom Companies Act 1985 will be annexed to the next Annual Return of PLC.

The main activities of the companies listed below are indicated according to the following key:

Holding companies	Н
Margarine, other fats and oils, dairy products	M
Other foods	F
Detergents	D
Personal products	P
Speciality chemicals	C
Paperboard and packaging	PP
Agribusiness	Α
UAC International	U
Others	0

Unless otherwise indicated the companies are incorporated and principally operate in the countries under which they are shown.

The letters N.V. or PLC after the name of each country indicate whether in the country concerned the shares in the companies listed are held directly or indirectly by N.V. or by PLC.

The percentage of equity directly or indirectly held is mentioned in the margin, except where it is 100%. Where the percentage of total issued capital directly or indirectly held differs from the percentage of equity directly or indirectly held, this is stated separately. All percentages are rounded down to the nearest whole number.

## Principal group companies

#### Europe

0/0

99

99

99

99

50

W. & C. McDonnell Ltd.

Paul and Vincent Ltd. HB Ice Cream Ltd.

Austria - N.V.	
Nordsee Ges.m.b.H.	F
Osterreichische Unilever Ges.m.b.H. MFI Unifrost Ges.m.b.H.	OPPP F
Belgium - N.V.	
Hartog N.V.	F
Iglo-Ola N.V. Lever N.V.	F
S.B.T. N.V.	Ö
Union N.V.	M
Denmark - N.V. Uni-Dan A/S	/FDP
Finland - N.V.	10 57
Paasivaara Oy	MF
Lever Oy	DP
France - N.V.	
Astra-Calvé S.A.	MF
Française de Soins et Parfums S.A.	P
4P Emballages France S.A.	PP
Française d'Alimentation et de Boissons S.A.	F
Lever S.A. Compagnie des Glaces et Surgelés	D
Alimentaires S.A.	F
Unilever Export France S.A.	O
- PLC	
CNF S.A. Niger France S.A.	U
Germany - N.V.	
Deutsche Unilever G.m.b.H.	Н
'Elbe' Transport G.m.b.H.	O
Elida-Gibbs G.m.b.H. 4P Folie Forchheim G.m.b.H.	P PP
Langnese-Iglo G.m.b.H.	F
Lever G.m.b.H.	D
Meistermarken-Werke G.m.b.H.,	
Spezialfabrik für Back- und Grossküchenbedarf	
4P Nicolaus Kempten G.m.b.H.	PP
4P Verpackungen Ronsberg G.m.b.H. 'Nordsee' Deutsche Hochseefischerei G.m.b.H.	PP F
4P Rube Göttingen G.m.b.H.	PP.
Schafft Fleischwerke G.m.b.H.	F
'Unichema' Chemie G.m.b.H.	C
Union Deutsche Lebensmittelwerke G.m.b.H.	MF
<b>Greece - N.V.</b> Lever Hellas A.E.B.E.	D
'Elais' Oleaginous Products A.E.	M
Ireland - PLC	Oles I
Lever Brothers (Ireland) Ltd.	D

MF

F

## Principal group companies (continued)

470					
0/0			9/0		
	Italy - N.V.			Joseph Crosfield & Sons Ltd.	C P U
	Sagit S.p.A.	F		Elida Gibbs Ltd.	P
	Lever Sodel S.p.A.	D		Ford & Slater Group Ltd.	U
	Unil-It S.p.A.	MFDP		Lever Brothers Ltd.	D
	47 STR 04 VICTORIO 40 STROTT	MANUFACTO		Lever Industrial Ltd.	D
	The Netherlands - N.V.			H. Leverton Ltd.	ũ
	Algemeen Vrachtkantoor B.V.	0		Lipton Export Ltd.	F
	Van den Bergh en Jurgens B.V.	MF		Lipton Tea Company Ltd.	D U F M
	Koninklijke Maatschappij De Betuwe B.V.	F		Loders & Nucoline Ltd.	M
	Calvé-De Betuwe B.V.	F		Marine Harvest Ltd.	
	Croklaan B.V.	M		Mattessons Wall's Ltd.	2
	Crosfield Chemie B.V.	C		Oxoid Ltd.	A F O C
	4P Drukkerij Reclame B.V.	PP			ŏ
				PPF International Ltd.	C
	Iglo-Ola B.V.	F		Thames Board Ltd.	PP
	Lever Industrial B.V.	D		Thames Case Ltd. (sold in 1987)	PP
	Lever B.V.	D		UAC Ltd.	U
	Lucas Aardenburg B.V.	F		UAC International Ltd.	U
99	Naarden International N.V.	C		UML Ltd.	O C O
	Nederlandse Unilever Bedrijven B.V.			Unichema Chemicals Ltd.	C
	(percentage of total issued capital held - 99)	Н		Unilever Export Ltd.	0
	Exportslachterij Udema B.V.	F		Unilever U.K. Holdings Ltd.	Н
	Unichema Chemie B.V.	С		United Agricultural Merchants Ltd.	Α
	Unilever Export B.V.	O		Van den Berghs and Jurgens Ltd.	M
	Unilever Financieringsmaatschappij B.V.	ŏ		Vinamul Ltd.	M C F
	UniMills B.V.	м		The Wall's Meat Company Ltd.	Ę
	UVG Nederland B.V.	F		John West Foods Ltd.	
	Zeepfabriek de Fenix B.V.	5		John West Foods Ltd.	F
- FLOWER	Portugal - N.V.	1000	Nor	th America	
74 60	Iglo Indústrias de Gelados, Lda.	F DP	0/0		
00	Indústrias Lever Portuguesa, Lda.	DP	9/0	Canada - PLC	
	Cools NV				MDD
	Spain - N.V.			Lever Brothers Limited	MDP
00	Agra S.A.	М		Thomas J. Lipton Inc.	MF
99	Frigo S.A.	F		A & W Food Services of Canada Ltd.	F
	Lever España S.A.	D		Unilever Canada Limited	Н
	Unilever España S.A.	Н			
90	Industrias Revilla S.A.	F		United States of America - N.V.	
	En Par Hayaren			Lawry's Foods, Inc.	F
	Sweden - N.V.			Lever Brothers Company	MFDP
	Gibbs AB	P		Thomas J. Lipton, Inc.	F
90	Glace-Bolaget AB	F		National Starch and Chemical Corporation	C
	Leverindus AB	D		Shedd's Food Products, Inc.	М
55	Margarinbolaget AB			Unilever Capital Corporation	O
	(percentage of total issued capital held - 50)	M		Unilever United States, Inc.	H
	Novia Livsmedelsindustrier AB	F		officer office offices, inc.	1.1.
	Pierre Robert AB	P	_		
				t of the Would	
		DD			
	AB Sunlight Svenska Unilever Förvaltnings AB	DP H	Hes	t of the World	
	Svenska Unilever Förvaltnings AB		%	S S S S S S S S S S S S S S S S S S S	
	Svenska Unilever Förvaltnings AB Switzerland - N.V.	Н	0/0	Argentina - N.V.	
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G.	<u>Н</u> М	_	S S S S S S S S S S S S S S S S S S S	MFDPC
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V.  'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G.	M P	0/0	Argentina - N.V.	MFDPC
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G.	<u>Н</u> М	0/0	Argentina - N.V.	MFDPC
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V.  'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G.	M P	0/0	Argentina - N.V. Lever y Asociados s.a.c.i.f.	MFDPCO
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G.	M P H	0/0	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC	
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G.	M P H MF DP	0/0	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.	
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G.	M P H MF	0/0	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC	
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G. A. Sutter A.G. Unilever (Schweiz) A.G.	M P H MF DP	99	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.  Bangladesh - PLC	MFDPCO
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G. A. Sutter A.G. Unilever (Schweiz) A.G.  United Kingdom - PLC	M P H MF DP D	% 99 61	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.  Bangladesh - PLC Lever Brothers Bangladesh Ltd.  Brazil - N.V.	MFDPCO FDPC
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G. A. Sutter A.G. Unilever (Schweiz) A.G.  United Kingdom - PLC Batchelors Foods Ltd.	M P H MF DP D O	% 99 61	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.  Bangladesh - PLC Lever Brothers Bangladesh Ltd.  Brazil - N.V. Anderson Clayton S.A. Indústria e Comércio	MFDPCO FDPC MF
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V. 'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G. A. Sutter A.G. Unilever (Schweiz) A.G.  United Kingdom - PLC Batchelors Foods Ltd. Birds Eye Wall's Ltd.	M P H MF DP D O	% 99 61	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.  Bangladesh - PLC Lever Brothers Bangladesh Ltd.  Brazil - N.V.	MFDPCO FDPC
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V.  'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G. A. Sutter A.G. Unilever (Schweiz) A.G.  United Kingdom - PLC Batchelors Foods Ltd. Birds Eye Wall's Ltd. BOCM Silcock Ltd.	M P H MF DP D O F F A	% 99 61	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.  Bangladesh - PLC Lever Brothers Bangladesh Ltd.  Brazil - N.V. Anderson Clayton S.A. Indústria e Comércio Indústrias Gessy Lever Ltda.	MFDPCO FDPC MF
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V.  'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G. A. Sutter A.G. Unilever (Schweiz) A.G.  United Kingdom - PLC Batchelors Foods Ltd. Birds Eye Wall's Ltd. BOCM Silcock Ltd. Brooke Bond Group Ltd.	M P H MF DP D O F F A H	% 99 61	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.  Bangladesh - PLC Lever Brothers Bangladesh Ltd.  Brazil - N.V. Anderson Clayton S.A. Indústria e Comércio Indústrias Gessy Lever Ltda.  Cameroun - PLC	MFDPCO FDPC MF MFDPC
95	Svenska Unilever Förvaltnings AB  Switzerland - N.V.  'Astra', Fett- und Oelwerke A.G. Elida Cosmetic A.G. Meina Holding A.G. Sais A.G. Sunlight A.G. A. Sutter A.G. Unilever (Schweiz) A.G.  United Kingdom - PLC Batchelors Foods Ltd. Birds Eye Wall's Ltd. BOCM Silcock Ltd.	M P H MF DP D O F F A	% 99 61	Argentina - N.V. Lever y Asociados s.a.c.i.f.  Australia - PLC Unilever Australia Ltd.  Bangladesh - PLC Lever Brothers Bangladesh Ltd.  Brazil - N.V. Anderson Clayton S.A. Indústria e Comércio Indústrias Gessy Lever Ltda.	MFDPCO FDPC MF

## Principal group companies (continued)

		0/0	
Chile - N.V./PLC Lever Chile S.A.	MFDP	87	Sierra Leone - PLC UAC of Sierra Leone Ltd.
Colombia - N.V. Compañia Colombiana de Grasas			Singapore - PLC Lever Brothers Singapore Sdn. Bhd.
'Cogra-Lever' S.A. Plantaciones Unipalma de Los Llanos S.A.	MDP A		Solomon Islands - PLC
Côte d'Ivoire - PLC	2220	60	Lever Solomons Ltd.
Blohorn S.A. CFCI S.A.	MDAPP U		South Africa - PLC Unilever South Africa (Pty.) Ltd.
Uniwax S.A.	Ü		######################################
Gabon - PLC Hatton et Cookson S.A.	U		Sri Lanka - PLC Lever Brothers (Ceylon) Ltd.
Ghana - PLC		92	Taiwan - N.V. Formosa United Industrial Corporation
UAC of Ghana Ltd.	U		Tanzania - PLC
India - PLC Hindustan Lever Ltd.	MDPCA		UAC of Tanzania Ltd.
Indonesia - N.V.		78	Tchad - PLC Brasseries du Logone S.A.
P.T. Unilever Indonesia	MFDPC		Thailand - N.V.
Japan - N.V. Nippon Lever B.V.			Lever Brothers (Thailand) Ltd.
(incorporated in the Netherlands)	MFDP	50	Trinidad - PLC Lever Brothers West Indies Ltd.
Kenya - PLC Brooke Bond Kenya Ltd.	40	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	The second secon
East Africa Industries Ltd.	AO MFDPC	65	Turkey - N.V. Unilever-Iş Ticaret ve Sanayi Türk Limi
Gailey & Roberts Ltd.	U		Şirketi
Malawi - PLC Lever Brothers (Malawi) Ltd.	MDPC		Uganda - PLC Gailey & Roberts (Uganda) Ltd.
Malaysia - PLC	WOLFE IN E		Venezuela - N.V.
Lever Brothers (Malaysia) Sdn. Bhd. Pamol Plantations Sdn. Bhd.	MFDPC A		Lever S.A.
Mexico - N.V.	7500		Zaïre - N.V.
Anderson Clayton & Co. S.A.	MFA	58	Plantations Lever au Zaïre s.a.r.l.
Netherlands Antilles - N.V.			Compagnie des Margarines, Savons et Cosmétiques au Zaïre s.a.r.l.
Mavibel International N.V.	0		- PLC
Unilever Becumij N.V.	0	99	Sedec s.a.r.l.
New Zealand - PLC Unilever New Zealand Ltd.	FDPC		Zambia - PLC K. B. Davies & Co. (Zambia) Ltd.
Niger - PLC			Zimbabwe - PLC
Niger-Afrique S.A.	U		Lever Brothers (Private) Ltd.
Nigeria - PLC Pamol (Nigeria) Ltd.	Α		
Pakistan - PLC Lever Brothers Pakistan Ltd.	MDPC		
Philippines - N.V.			
Philippine Refining Company Inc.	MFDPC		

U

Α

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U

U

MFDPC

MFDPC

**MFDP** 

U

**FDP** 

A MDPC

U

U

MFDPC

MDP

MFDPC

**MDPCA** 

# Principal related companies

# **Associated companies**

Eur	ope	
%		
	Denmark - N.V.	
50	Margarinefabrikken Alfa-Solo A/S	M
	Germany - N.V.	
50	Fritz Homann Lebensmittelwerke G.m.b.H. & Co. K.G.	ME
40	Portugal - N.V. FIMA - Fábrica Imperial de Margarina Lda.	M
Res	t of the World	
0/0		7
	Korea - N.V.	DP
50	Aekyung Industrial Company Limited	DP
	Nigeria - PLC	
40	Lever Brothers Nigeria Ltd.	MFDPC
14	Nigerian Breweries Ltd.	U
40	UAC of Nigeria Ltd.	U
	El Salvador - N.V.	
50	Industrias Unisola S.A.	MFDP
	Saudi Arabia - PLC	
40	Binzagr-Lever Ltd.	Р
Tra Eur	de investments ope	
0/0		
37	The Netherlands - N.V. Gamma Holding N.V.	
31	(percentage of total issued capital held – 35	) 0
Res	t of the World	
%	ACCUSATE AND ACCUS	
	Australia - PLC	F
48	Bushells Pty. Ltd.	

# Principal Chesebrough-Pond's companies

## Subsidiary companies

Eur	оре	
0/0		
	France - N.V.	
95	CP France Ltd.	
	(incorporated in the United States of America)	Р
	Germany - N.V.	
86	Pond's G.m.b.H.	Р
	Italy - N.V.	
95	3C Industriale S.p.A.	DP
0.5	Spain - N.V.	
95	Pond's Española S.A.	Р
	Switzerland - N.V.	_
95	Chesebrough-Pond's (Genève) S.A.	Р
	United Kingdom - N.V.	_
95	Chesebrough-Pond's Ltd.	Р
Nor	th America	
0/0		
	Canada - N.V.	
95	Chesebrough-Pond's (Canada) Inc.	Р
	United States of America - N.V.	
95	Chesebrough-Pond's Inc.	P
95	G. H. Bass & Co.	0
95	Prince Manufacturing Inc.	0
95	Prince Matchabelli Inc.	P
95	Ragú Foods Inc.	F
95	Spectrum Group Inc.	C
95	Stauffer Chemical Company	С
Res	t of the World	
0/0		
	Argentina - N.V.	
95	Pond's Argentina S.A.I.C.	Р
	Australia - N.V.	
95	Chesebrough-Pond's International Ltd.	
	(incorporated in Canada)	Р
12/14	Japan - N.V.	
95	Chesebrough-Pond's (Japan) Ltd. (incorporated in the United States of America)	Р
	(incorporated in the officed States of America)	Į.
	Mexico - N.V.	_
95	Pond's de Mexico S.A. de C.V.	Р
200	Venezuela - N.V.	نتو
95	Chesebrough-Pond's C.A.	Р

Since 31st December, 1986 the Group interest in Chesebrough-Pond's Inc. and its wholly-owned subsidiaries has been increased to 100% and in Pond's G.m.b.H. to 90% (see note (9) on page 14).

The balance sheet below includes the proposed profit appropriation.

Fl. million

1985			198	36
		Balance sheet as at 31st December		
3 010		Fixed assets Fixed investments		2 245
	1 742 345 543	Current assets Debtors Current investments Cash at bank and in hand	2 279 771 844	
-	2 630 1 152	Less: Creditors due within one year	3 894 1 306	
1 478		Net current assets		2 588
4 488		Total assets less current liabilities		4 833
684		Creditors due after more than one year		769
87		Provisions for liabilities and charges		51
(111)		Inter-group N.V./PLC		(1
	265 642	Capital and reserves Called up share capital: Preferential share capital (19) Ordinary share capital (19)	265 642	
	907 52 2 869	Share premium account Profit retained and other reserves	907 52 3 055	
3 828			_	4 014
4 488		Total capital employed		4 833
		Profit and loss account for the year ended 31st December		
501 83		Income from fixed investments after taxation Other income and expense	(* <u></u>	424 267
584		Profit of the year	·	691

Pages 3 to 31, 33 and 34 contain the notes to the Unilever N.V. company accounts.
For the information as required by Article 392 of Book 2, Civil Code, reference is made to pages 35 and 36.

## The Board of Directors

31st March, 1987

1985		1986	1985		1986
2 041 969	Fixed investments Shares in group companies Loans to group companies	1 929 316	334 175	Creditors Due within one year: Bonds and similar loans (15) Bank loans and overdrafts	3:
3 010		2 245	198	Amounts owed to group companies	33
	Shares in group companies Shares in group companies are stated		45 67	Loans from group companies Taxation and social security Other creditors	470 41 31
	at cost. The cost of N.V. shares purchased and held by a group company has been deducted from this		330	Accruals and deferred income Dividends	340
	heading. Profit retained and Profit of the year shown in this balance sheet and		1 152		1 300
	the notes thereto are less than the amounts shown under these headings in the consolidated balance sheet and		684	Due after one year: Bonds and similar loans (15) Loans from group companies	655 114
	profit and loss account, mainly because only part of the profits of the group		684		769
	companies is distributed in the form of dividend.			These include amounts due after five years:	
	Movements during the year: 1st January	2 041	326	Bonds and similar loans	330
	N.V. shares held by a group company Own shares bought in by a group	1		Provisions for liabilities and charges	
	company	(113)	81	Unfunded pension provisions	91
	31st December	1 929	(2) 8	Deferred taxation Other provisions	(48
	Loans to group companies		87		51
	Movements during the year: 1st January	969	15	of which due within one year	18
	Redemptions Exchange differences	(575) (78)		Ordinary share capital	
	31st December	316		Shares numbered 1 to 2 400 are held by a group company of Unilever N.V. and a	
	Debtors	member at		group company of Unilever PLC. Additionally, 46 229 Fl. 20 ordinary	
643	Amounts owed by group companies Amounts owed by related companies	2 186 2		shares are held by another group company. Full details are given in	
94	Other debtors Prepayments and accrued income	85 6		note (19) on page 22.	
742	Prepayments and accrued income	2 279		Share premium account For the application of Article 44 of the	
1	of which due after one year	6		Income Tax Act 1964 only a small part, if any, of the premium shown in the	
	The second secon			balance sheet is available for issue of	
268	Current investments Listed stocks	771		tax free bonus shares.	
77	Unlisted stocks	- 2			
345		771			
352	The cost of current investments amounted to	787			
209	Cash at bank and in hand includes items for which notice of repayment is required amounting to	753			

1985		1986
D 980	Profit retained and other reserves	
2 888	Profit retained	3 073
(19)	Cost of Unilever N.V. shares purchased and held by a group company	(18
2 869	31st December	3 055
	Contingent liabilities are not expected to give rise to any material loss. They include:	
	Guarantees given for group and other companies, under which amounts outstanding at 31st December were as follows:	
3 790	For N.V. group companies	6 430
1 <del>1 1</del> 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	For PLC group companies	30
26	Others	7
3 816		6 467
	Of the above, guaranteed also by	
2 390	Unilever PLC	5 207

Further information Unilever N.V. as required by Article 392, Book 2, Civil Code

Report of the auditors to the members of Unilever N.V. We have examined the accounts expressed in guilders of Unilever N.V., which include the accounts of the N.V. Group, the PLC Group, and the combined N.V. and PLC Groups.

In our opinion the accounts set out on pages 2 to 34 give a true and fair view of the state of affairs of Unilever N.V., the N.V. Group, the PLC Group, and the combined N.V. and PLC Groups at 31st December, 1986 and of their profit and source and use of funds for the year then ended.

Price Waterhouse Nederland The Hague

Coopers & Lybrand

Coopers & Lybrand Nederland Price Waterhouse Rotterdam

London

As auditors of Unilever N.V., in respect of the accounts of Unilever N.V., the N.V. Group and the combined N.V. and PLC Groups

As auditors of Unilever PLC, in respect of the accounts of Unilever PLC, the PLC Group and the combined PLC and N.V. Groups

31st March, 1987

35

Further information Unilever N.V. as required by Article 392, Book 2, Civil Code

# The rules for profit appropriation in the Articles of Association (summary of Article 41)

The profit of the financial year is applied first to the reserves required by law or by the Equalisation Agreement, secondly to the covering of losses of previous years, if any, and thirdly to the reserves deemed necessary by the Board of Directors. Dividends due to the holders of the Cumulative Preference Shares, including any arrears in such dividends, are then paid; if the profit is insufficient for this purpose, the amount available shall be distributed to them in proportion to the dividend percentages of their shares. Any profit remaining thereafter is at the disposal of the General Meeting. Distributions from this remaining profit are made to the holders of the ordinary shares pro rata to the nominal amounts of their holdings.

Propose 1985	d profit appropriation	1986
584	Profit of the year	691
(15)	Preference dividends	(15)
	Profit at disposal of the Annual	
569	General Meeting of shareholders Proposed profit appropriation in accordance with Article 41 of the Articles of Association:	676
(474)	Ordinary dividends	(491)
95	Profit of the year retained	185
2 793	Balance 1st January	2 888
2 888	Balance 31st December	3 073

# Special controlling rights under the Articles of Association See page 22.

# Chesebrough-Pond's Inc. Consolidated Financial Statements for 1986

In order to comply where necessary with Article 392 1(h), Book 2, Civil Code, the Chesebrough-Pond's Inc. Consolidated Financial Statements for 1986 will be filed with the Commercial Registry in Rotterdam.

37

£ million

1985			198	36
1742 Lines		Fixed assets		
988		Fixed investments		1 00
		Current assets		
	2	Stocks	1	
	65	Debtors	75	
	383	Current investments	276	
	44	Cash at bank and in hand	333	
	494	w 102.00	685	
	153	Less: Creditors due within one year	403	
341	1000-63	Net current assets/liabilities	4	282
341		Net current assets/habilities		202
329		Total assets less current liabilities		1 289
377		Creditors due after more than one year		599
18		Provisions for liabilities and charges		21
269		Inter-group N.V./PLC		:
		Capital and reserves		
	1722	Called up share capital	600	
	5	Preferential share capital (19)	5	
	40	Ordinary share capital (19)	40	
	45		45	
	9	Share premium account	9	
	6	Capital redemption reserve (20)	6	
	605	Profit retained	607	
665				667
329		Total capital employed		1 289

M. R. Angus, Chairman F. A. Maljers, Vice-Chairman

31st March, 1987

# £ million

198		1985	1986		985
	Debtors			Fixed investments	
	Due within one year:		542	Shares in group companies	531
1	Amounts owed by group companies	11	443	Loans to group companies	135
1	Others	13	22	Shares in related companies	22
	Prepayments and accrued income	2			
3		26	1 007		88
275				Shares in group companies	
	Due after one year:			Shares in group companies are stated	
4	Advance Corporation Tax	39		at Directors' valuation made on the	
-	+ 2.7.10 ×			rearrangement of the Unilever Groups	
7	Total debtors	65		in 1937, with bonus shares at par and	
	The Advance Corporation Tax borne by			other additions at cost or valuation,	
	the parent company will be surrendered			less amounts written off.	
	and set off against liabilities of the			Drafit ratained and profit of the year	
	group companies where appropriate.			Profit retained and profit of the year shown in the balance sheet and the	
	The total of £44 million includes			notes thereto are less than the	
	£23 million recoverable against 1986			amounts shown under these headings	
	liabilities and £21 million against those			in the consolidated balance sheet and	
	for later years.			profit and loss account, mainly because	
				only part of the profits of the group	
	Current investments			companies is distributed in the form of	
27	Listed on a recognised stock exchange	279		dividend.	
	Unlisted	104		75 (2)	
27		202	E21		
		303			
	The cost of current investments				
25	amounted to	375		Disposais	
	Creditors		542	31st December	
	Due within one year:	31st December 542 amo			
3	Bonds and similar loans (15)	30		Movements during the year:	
24	Bank loans and overdrafts	32	435	1st January	
1	Trade creditors	10	99	Additions	
2	Amounts owed to group companies	10	(91)	Repayments	
1	Taxation and social security	22	(01)	Nepayments	
	Other	7	443	31st December	
5	Dividends	42			
40		153		Shares in related companies – at cost	
178			4	Listed on a recognised stock exchange	4
	Due after one year:		18	Unlisted	18
10	Bonds and similar loans (15)	70			-
49	Amounts owed to group companies	307	22		22
59		377	22	Market value of listed shares	16
	The bonds and similar loans			There were no movements during the	
				경영화경영 및 프로그램 전에 가입하다 경영화 기본에 가는 사람들이 기본 시간 (1972년 전 1972년 전 1972년 전 1972년 전 1972년 전 1972년 전 1972년 전 1972년 	
10	after more than five years	70		your.	
1	Provisions for liabilities and				
	charges				
2	Unfunded pension provisions	21			
(	Deferred taxation	(3)			
-					
2		18			
	Amounts owed to group companies  The bonds and similar loans include amounts repayable after more than five years  Provisions for liabilities and charges Unfunded pension provisions	307 377 70	22 22	Market value of listed shares  There were no movements during the year.	16

#### £ million

1986	
	Profit retained
605	1st January
83	Profit for financial year
(81	Ordinary and deferred dividends
607	31st December
	Contingent liabilities are not
	expected to give rise to any material
	loss. They include:
	Guarantees given for group and other companies, under which amounts outstanding at 31st December were as follows:
1 605	For N.V. and its group companies
60	For PLC group companies
4	Others
1 669	
	Of the above, guaranteed also by
1 612	Unilever N.V.

